



Diversified Debt Funds



Why work with the EIF?

1

Help with fundraising

The EIF may offer to take a cornerstone investment in your fund, helping you to attract a broader range of investors and reach targeted size. On average, the diversified debt funds supported by the EIF's activity had eleven investors by the end of their fundraising period.

2

Support – for both existing and new managers

From first time teams to experienced managers, we bring our 20+ years' expertise in fund investment and SME credit risk to align your fund structure to best market practice and support your direction. In fact, first-time fund managers manage 50% of the funds in which we have invested.

3

Support – for the asset class

The EIF's investment in your fund signals that diversified debt funds are a viable alternative asset class. We believe that cornerstone investments and unfunded credit protection from the EIF will attract new investors, such as pension funds and insurance funds.

EFSI Private Credit

The European Investment Fund supports Europe's growing private credit market by taking cornerstone investments in new diversified debt funds.

We have fresh capital available under the EFSI Private Credit Programme to help selected funds fundraise among institutional investors.

What are we looking for?

Direct lending funds with a diversified approach

If your fund applies a portfolio approach, investing in a relatively high number of senior debt financing for SMEs and small mid-caps in the EU, then we are interested.

New and established fund managers and geographies

A diverse range of funds and geographies contribute to a structurally balanced private credit market in Europe. So, if you are fundraising for the first time, part of a new team or entering a new geography we are also keen to support you.

Funds originated through crowdlending platforms

Crowdlending and other Fintech platforms are another important source of SME financing. By supporting funds originated through crowdlending and Fintech we can encourage more institutional investors to enter this space.

How do I apply?



To apply for support under the EFSI Private Credit Programme please visit our call for Expression of Interest page:

http://www.eif.org/what_we_do/guarantees/efsi-pcp/

Applications close on 30 September 2020.

What do others say?

“ The EIF’s decision to back October is a **key driver of our growth**, as, it signals to the investment community that we have the infrastructure, technology, processes and maturity to comply with the thorough vetting and due diligence they are known for. As a result, the EIF’s involvement has a multiplying effect on our lending capacity, and directly supports the European SMEs who borrow on our platform.”

“ We are grateful for all the support we received from the beginning on our new innovative fund set up. **Sharing know-how, advice and knowledge** during the due diligence process with the EIF team has been a valuable experience.”

“ Predirec Innovation 2020 grew since EIF investment in 2016 from EUR 20m to EUR 138m and the number of companies benefitting from financings dedicated to their R&D projects from the fund went up from 20 to 350. **This cooperation is a win-win situation** that on one side provides investors with a solid return and, on the other side, provides early stage SMEs with a much needed funding for their cash intensive R&D projects.”

October

*Crowdlending platform
France*

Springrowth

*Diversified debt fund
Italy*

Predirec Innovation 2020

*Diversified debt fund
France*

About the *EFSI* Private Credit Programme

We believe that small businesses need a diverse range of financing options to survive and thrive. Direct lending funds offer small businesses an alternative to classic bank loans, including bespoke debt packages, speedy deployment and flexible approach.

We use resources from the European Fund for Strategic Investment to support diversified debt funds in Europe.

About the *EIF*

The European Investment Fund's (EIF) mission is to improve access to finance for SMEs. It does this by designing instruments that remove some of the risk taken by financial institutions when they lend to or invest in small businesses. As part of the European Investment Bank (EIB) Group, the EIF manages resources on behalf of the EIB, the European Commission, national and regional authorities and other third parties.

www.eif.org