

Information Note to the Financial Intermediaries regarding the Call for Expression of Interest No JER-004/6 (Lithuania)

Changes to the First Loss Portfolio Guarantee Financial Instrument transaction for Leasing

With reference to the Call for Expression of Interest No JER-004/6 (launched on 08/08/2011, closed on 19/09/2011)

In order to further facilitate improvements in the access to finance for SMEs, the European Investment Fund (“EIF”) is to implement changes to the terms and conditions set in the Call for Expression of Interest JER-004/6 for the First Loss Portfolio Guarantee Financial Instrument for Leasing (“Call”). These changes include alterations to the following terms:

Term	Call	Change
Concentration limits	<p>i) the sum of Capital Amounts (considered at the time of signing) of all eligible SME Transactions entered into with a single Eligible SME shall not be greater than “de minimis” amount (i.e. EUR 1,5 million per undertaking or EUR 750 000 per undertaking active in the road transport sector divided by the Guarantee Rate);</p> <p>ii) the sum of Capital Amounts (considered at the time of signing) of all eligible SME Transactions entered into with single Eligible SMEs, which account in the Portfolio for more than the lower of (i) 2% of the Agreed Volume and (ii) the amount specified in (i) above, shall not exceed 20% of the Agreed Volume.</p> <p>iii) the sum of Capital Amounts (considered at the time of signing) of all eligible SME Transactions forming part of a single industry sector (expressed by NACE code – Rev.2. Division) shall not account for more than</p>	<p>i) the sum of Capital Amounts (considered at the time of signing) of all eligible SME Transactions entered into with a single Eligible SME shall not be greater than “de minimis” amount (i.e. EUR 1,5 million per undertaking or EUR 750 000 per undertaking active in the road transport sector divided by the Guarantee Rate);</p> <p>ii) the sum of Capital Amounts (considered at the time of signing) of all eligible SME Transactions entered into with single Eligible SMEs, which account in the Portfolio for more than the lower of (i) 2% of the Agreed Volume and (ii) the amount specified in (i) above, shall not exceed 20% of the Agreed Volume.</p> <p>iii) the sum of Capital Amounts (considered at the time of signing) of all eligible SME Transactions forming part of a single industry sector (expressed by NACE code – Rev.2. Division) shall not account for more than</p>

	20% of the Agreed Volume; iv) other concentration limits (e.g. lowest rating concentration), as determined by the EIF on a case by case basis	20% 30% of the Agreed Volume with the possibility to apply higher limits for certain important industries (sub-limits may be applied for specific sectors); iv) other concentration limits (e.g. lowest rating concentration), as determined by the EIF on a case by case basis
SME Transaction Criteria	x) Maturity, covering the majority of the remaining economic useful life of the leased asset of: a) minimum of 12 months and b) maximum of 84 months including the relevant grace period if any;	x) Maturity, covering the majority of the remaining economic useful life of the leased asset of: a) minimum of 12 months and b) maximum of 120 months including the relevant grace period if any;

These product features were neither a selection nor an evaluation criteria impacting the selection process of Financial Intermediaries.

Should you decide that you would like to participate in the Financial Instrument due to the above mentioned changes, please inform EIF **by no later than 04/06/2012 by letter**. In the event that you had decided not to apply earlier, any letter should provide justification of why these changes would have changed your decision in relation to submitting an Expression of Interest for the Call.

The letter shall indicate the reference number of the Call (No. JER-004/6). It should be signed by the duly authorized person(s) and sent to the following addresses (**both**):

Postal Address:

European Investment Fund
Attention: Regional Business Development Unit
96 Boulevard Konrad Adenauer
L-2968 Luxembourg
LUXEMBOURG

and

E-mail address:

Attention: Regional Business Development Unit
info.rbd@eif.org